



Scaling Acquisition Innovation

Fact Sheet

Today, the Office of Federal Procurement Policy (OFPP) released guidance that directs agencies to expand their use of innovative buying practices to increase efficiencies and improve outcomes from the federal acquisition system. These cutting-edge buying practices drive unparalleled efficiencies and deliver superior outcomes for the American people. Earlier this year, the Chief Acquisition Officers Council released a comprehensive [report](#) highlighting noteworthy achievements: innovative practices have slashed costs by up to 20 percent, cut acquisition lead-times by up to 50 percent, and increased customer satisfaction with contractor performance. *Scaling Innovative Buying Practices in Federal Procurement* capitalizes on these trailblazing results, and aligns with the President's Management Agenda to create a roadmap for delivering extraordinary outcomes for the American people.

Beginning in the summer of 2025, agencies will submit annual acquisition innovation plans to OFPP to build or strengthen existing organizational structures for the use of innovative buying practices. Activities include:

- **Empowered Leadership.** Designation by the agency's Senior Procurement Executive of a Chief Acquisition Innovation Advocate (AIA) to provide leadership to the agency's acquisition workforce on innovative buying practices, tools, and methods, and bureau level AIAs to help front line buyers turn good ideas into impactful results.
- **Innovation Labs.** These hubs of creativity and ingenuity will enable forward-thinking buyers to pilot groundbreaking methodologies and share their successes, propelling the entire acquisitions community forward.
- **Expert Coaching.** Agencies will deploy a cadre of coaches to offer operational advice to acquisition teams, project managers, and product owners, especially those responsible for high-priority and high-risk acquisitions.
- **Data-Driven Excellence.** Meaningful metrics tracking and real-time feedback from vendors and customers will ensure the most effective practices are scaled to maximize impact. These efforts will also enhance diversity and resilience in the marketplace.
- **Transparent Engagement.** Agencies will maintain access points to a public e-portal on acquisition innovation, fostering partnerships and keeping the acquisition community actively informed and engaged.

By integrating innovative buying practices, agencies are positioned to deliver not just cost savings, but high-quality mission outcomes that directly benefit the American people. From enhancing veterans' access to vital benefits, to streamlining social security services, to equipping farmers and ranchers with the tools they need to thrive, these buying practices are driving tangible, life-changing results. The focus on innovation ensures that federal agencies can adapt to emerging challenges, meet evolving mission demands, and deliver services with unparalleled efficiency and effectiveness.

Over time, these steps are expected to cultivate high-performing procurement organizations celebrated for their mission-critical success stories. These stories previously reported by the CAO Council are but just the beginning.

For more information on these acquisition innovations and their impact, visit the [Periodic Table of Acquisition Innovations](#).